

Bethel-Tulpehocken Public Library Board of Trustees Final Minutes of the meeting 10 June 2019

In attendance: Brian Haag, Dean Klopp, Mike Najarian, Dora Rodgers, Paul Stauffer, Trish Stauffer; Director Kaitlin Lehman, Twp Supervisor Jacob Meyer

Meeting was called to order at 6:08. The minutes of the May meeting were not available to approve.

The Director distributed her reports. Mike made a motion to approve \$3,940.47 in vendor checks and ETFs, and \$6,187.59 in payroll for a total of \$10,174.57 for the month. Dora seconded the motion and it was approved by voice vote.

Mike reported that the new township solicitor informed the Supervisors that they could approve the lowest bid and have adjustments lessening the cost of the project after the bid was approved. The Supervisors then approved the bid and signed the paperwork. Mike reported that he had talked with both Scott Chivinski of Spotts Bros, and Kip, and that Spott's Bros' designs should probably have precedence over Kip's desires to keep costs in check. Paul made a motion to approve payment of the two outstanding bills from the Architect for \$862.50 and \$547.48. Trish seconded the motion and it was approved by voice vote.

Mike reported on his meeting with Rick Blain, the professional fundraiser. He has 35 years of experience with 20 years in Berks County. The first step is to have a feasibility study to see if there's support in the community for a capital campaign with a case statement. He interviews 30-45 people, by letter, then phone, then face to face. Who? We help him pick some local movers and shakers and he has his own Berks County contacts. This is NOT a tap on the shoulder for funds. He asks what people think about a campaign, the amount being raised, timing, etc. If it comes back there is not yet support, he makes recommendations on how to increase support. If there is support, then he makes a proposal on direction and counsel, with 2-4 days/month onsite, but he combines visits with his other Berks County work.

Cost is \$25K, with flights and car rentals, but rarely hotels as he stays with friends in the county. He reiterated that his is a *consulting* firm, not a fundraising firm. He doesn't get paid a percentage. Nonetheless, the costs usually come out to <=5% of the amount raised, and said "\$1.1 mil is not a heavy lift." He also offered to make a presentation to the whole board.

The board thought that we should ask the fundraiser for references, and were worried about what demands would be made on the board. Since he said he'd be available for a presentation to the Board either in person or by Skype, it was decided to ask if he was available for the July meeting so the entire board could hear and query job.

Dean expressed displeasure that Drag Queen Story Hour was not again on the agenda. He stated he has not received a copy of the survey that started the discussion at the

last meeting. He offered the following resolution:

Be it hereby resolved that the Board of the Bethel Tulpehocken Library and therefore use of the library's facilities will abstain from controversial "social issues" due to the division they cause in the community. In regards to "sexuality issues", the board believes that these are best addressed by parent of children in private and amongst themselves.

Much discussion ensued, but there was no second. Mike said he would try to speak to the BCPL Solicitor (who is a County solicitor) about restrictions on use of public space.

Brian made a motion to adjourn the meeting at 8:31, Trish seconded, and it was approved by voice vote.